

## Direct Sales Commissions (DSC) Income Projections

### Standard Package WBD10

		Entry Phase	Phase 1	Phase 2	Phase 3	Phase 4	Phase 5	Phase 6	Phase 7	Phase 8	Phase 9	Phase 10	Phase 11	Phase 12	Phase 13	Phase 14	Cumulative Totals
	<b>TSF for the Phase</b>		30	10	30	70	140	250	410	630	920	1,290	1,750	2,200	2,750	3,300	\$13,780
	<b>DSC</b>	2.50	7.50	2.50	7.50	17.50	35.00	62.50	102.50	157.50	230.00	322.50	437.50	550.00	687.50	825.00	\$3,448
<b># of personal referrals</b>	<b># of Sales</b>																
1	4	2.50	7.50	10	30	70	140	250	410	630	920	1,290	1,750	2,200	2,750	3,300	\$13,760
2	8	5.00	15.00	20	60	140	280	500	820	1,260	1,840	2,580	3,500	4,400	5,500	6,600	\$27,520
3	12	7.50	22.50	30	90	210	420	750	1,230	1,890	2,760	3,870	5,250	6,600	8,250	9,900	\$41,280
4	16	10.00	30.00	40	120	280	560	1,000	1,640	2,520	3,680	5,160	7,000	8,800	11,000	13,200	\$55,040
5	20	12.50	37.50	50	150	350	700	1,250	2,050	3,150	4,600	6,450	8,750	11,000	13,750	16,500	\$68,800
6	24	15.00	45.00	60	180	420	840	1,500	2,460	3,780	5,520	7,740	10,500	13,200	16,500	19,800	\$82,560
7	28	17.50	52.50	70	210	490	980	1,750	2,870	4,410	6,440	9,030	12,250	15,400	19,250	23,100	\$96,320
8	32	20.00	60.00	80	240	560	1,120	2,000	3,280	5,040	7,360	10,320	14,000	17,600	22,000	26,400	\$110,080
9	36	22.50	67.50	90	270	630	1,260	2,250	3,690	5,670	8,280	11,610	15,750	19,800	24,750	29,700	\$123,840
10	40	25.00	75.00	100	300	700	1,400	2,500	4,100	6,300	9,200	12,900	17,500	22,000	27,500	33,000	\$137,600

### Deluxe Package WBD100

		Entry Phase	Phase 1	Phase 2	Phase 3	Phase 4	Phase 5	Phase 6	Phase 7	Phase 8	Phase 9	Phase 10	Phase 11	Phase 12	Phase 13	Phase 14	Cumulative Totals
	<b>TSF for the Phase</b>		200	100	300	700	1,400	2,500	4,100	6,300	9,200	12,900	17,500	22,000	27,500	33,000	\$137,500
	<b>DSC</b>	25	50	25	75	175	350	625	1,025	1,575	2,300	3,225	4,375	5,500	6,875	8,250	\$34,375
<b># of personal referrals</b>	<b># of Sales</b>																
1	3	25	50	75	225	525	1,050	1,875	3,075	4,725	6,900	9,675	13,125	16,500	20,625	24,750	\$103,200
2	6	50	100	150	450	1,050	2,100	3,750	6,150	9,450	13,800	19,350	26,250	33,000	41,250	49,500	\$206,400
3	9	75	150	225	675	1,575	3,150	5,625	9,225	14,175	20,700	29,025	39,375	49,500	61,875	74,250	\$309,600
4	12	100	200	300	900	2,100	4,200	7,500	12,300	18,900	27,600	38,700	52,500	66,000	82,500	99,000	\$412,800
5	15	125	250	375	1,125	2,625	5,250	9,375	15,375	23,625	34,500	48,375	65,625	82,500	103,125	123,750	\$516,000
6	18	150	300	450	1,350	3,150	6,300	11,250	18,450	28,350	41,400	58,050	78,750	99,000	123,750	148,500	\$619,200
7	21	175	350	525	1,575	3,675	7,350	13,125	21,525	33,075	48,300	67,725	91,875	115,500	144,375	173,250	\$722,400
8	24	200	400	600	1,800	4,200	8,400	15,000	24,600	37,800	55,200	77,400	105,000	132,000	165,000	198,000	\$825,600
9	27	225	450	675	2,025	4,725	9,450	16,875	27,675	42,525	62,100	87,075	118,125	148,500	185,625	222,750	\$928,800
10	30	250	500	750	2,250	5,250	10,500	18,750	30,750	47,250	69,000	96,750	131,250	165,000	206,250	247,500	\$1,032,000

**Example:** You refer one person who purchases one Introductory WBD10 and WBD100 combination package for **\$397.09**. The following shows your total DSC earnings for each phase (from the original sale to your referral, plus the purchases made from your referral's Team Support Fund (TSF)).

		Entry Phase	Phase 1	Phase 2	Phase 3	Phase 4	Phase 5	Phase 6	Phase 7	Phase 8	Phase 9	Phase 10	Phase 11	Phase 12	Phase 13	Phase 14	Cumulative Totals
	# of Sales																
<b>WBD10</b>	4	2.50	7.50	10	30	70	140	250	410	630	920	1,290	1,750	2,200	2,750	3,300	<b>\$13,760</b>
<b>WBD100</b>	3	25.00	50.00	75	225	525	1,050	1,875	3,075	4,725	6,900	9,675	13,125	16,500	20,625	24,750	<b>\$103,200</b>
<b>Totals</b>		<b>27.50</b>	<b>57.50</b>	<b>85</b>	<b>255</b>	<b>595</b>	<b>1,190</b>	<b>2,125</b>	<b>3,485</b>	<b>5,355</b>	<b>7,820</b>	<b>10,965</b>	<b>14,875</b>	<b>18,700</b>	<b>23,375</b>	<b>28,050</b>	<b>\$116,960</b>

\*\* **TSF** is the amount of money deducted during each phase from your gross earnings to be used for future product purchases.

\*\* **Phase** - A Phase consists of 2 rows within the matrix or 2 predetermined level of achievement or 2 commissions runs. DSC is earned on the initial sale or within the Entry Phase. The TSF from the initial sale may be used to purchase a new product during Phase 1 and is represented here as such, but please remember that depending on the number of new sales the TSF may not be used until a later phase.

**You are not paid DSC on the TSF purchases until they are actually made.**

**Disclaimer:** Numbers used are only hypothetical to show how the pay plan works, and are not income representations. Your earnings will directly result from your efforts.